



First Global Bank Limited, a wholly owned subsidiary of GraceKennedy Limited, invites applications for the following position:

Vice President E-Business

WHAT YOU'LL DO ...

- Implement innovative technology-driven digital solutions to enhance the Bank's product offerings and work with business units across the bank to significantly increase the use of technology in business processes.
- Provide strategic leadership in the digital transformation of the bank in alignment with strategy
- Collaboratively and passionately develop and maintain the digital and electronic solutions channels and foster the digital transformation culture across the Bank.
- Responsible for promoting bold, new value-added initiatives and create an environment that is consistently learning and growing in the digital payments space. Improve customer service delivery and the overall customer experience.
- Grow FGB's payments products and e-channels acceptance. Build and partner with payment service providers and financial settlement partners to deliver exceptional consumer payment experiences
- Collaborate with senior management and business unit heads in preparing short and long term plans for the implementation and enhancement of digital products and services, in line with the strategic objectives of the Bank. Establish a budget to ensure strategic digital solutions will be developed and deployed in a timely manner. Build Business cases and analyze ROI.
- Conduct and maintain payment industry assessments that provide detailed insights into the competitive landscape and best practices
- Lead the development of e-channel strategic initiatives in conjunction with the Retail Business Unit.
- Provide critical management information systems reporting on an on-going basis
- Keep abreast of digital trends and research new technologies to promote and drive digital payment solutions for the Bank.
- Drive best practices and establish KPIs to support products and monitor product performance. Provide consumers with choice of payment methods to increase payment conversion at point of sale.

DO YOU HAVE?

- Knowledge of Banking and Financial Services operations and procedures
- Minimum of ten (10) years of experience with increasing responsibilities for management of, implementation and support of complex business systems in the payments arena. Significant experience in delivery of a range of e-channels solutions is an asset.
- Experience should also include exposure to the Global Payment Network regulations and policies, PCI DSS standards, information security standards, delivery and oversight of both shared and outsourced solutions. Specific experience with online banking, card issuing and merchant acquiring. The ideal candidate will also have at least 5 years middle management experience in banking / financial services institution.
- A Postgraduate Degree from a recognize tertiary institution in Information Technology and/or Business Administration
- Proven leadership capabilities including, effective decision making, strategy development and ability to drive results
- Ability to frame a cohesive strategy and articulate recommendations and insights to senior executive management
- Deep experience with all aspects of product development life-cycle, including planning, product management, product marketing, and development
- Knowledge of Credit and Debit Card systems, regulations and standards

WHAT YOU'LL BRING

- High level of professionalism and ethical standards
- Ability to build strong networks and relationships across organizational boundaries
- Strong communication skills; ability to communicate at all levels of the organization
- Demonstrated passion for driving payments innovation

- Ability to develop business cases and solicit support of executive management
- Excellent project management and presentation skills
- Sound leadership skills
- Ability to motivate and inspire a team
- Ability to analyze and resolve complex issues, both logical and interpersonal

WHAT YOU CAN EXPECT

- To join a company that recognizes the driving force of its success is its people.
- To enter a customer-centric culture centered on service excellence, creativity and innovation.
- To become a part of an experienced team; the best and brightest in the industry.
- To join a solid group of companies where your career growth and personal development are of utmost priority.
- Mutual respect, teamwork, recognition, open communication and empowerment.

Interested persons who meet the stipulated requirements are invited to submit resume and cover letter to fghrd@gkco.com by **Friday September 13, 2019** or to:

The Human Resources Department
First Global Bank Limited
5th Floor
2 St. Lucia Avenue
Kingston 5

First Global Bank thanks all applicants for their interest however, only those under consideration will be contacted.